

*Curriculum Vitae (23 September 2019)*  
**Univ.-Prof. Dr. Burkhard Hehenkamp**



### Current Positions

**Professor of Economics (since 2012)**

University of Paderborn, Germany  
Department of Economics  
Chair: "Institutional Economics and Economic Policy"

**Paderborn University**

Warburger Str. 100  
33089 Paderborn  
Germany

burkhard.hehenkamp\_at\_upb.de  
<https://go.upb.de/bh>  
Phone: +49-5251-60-1680  
Fax: +49-5251-60-1679

**Principal Investigator CRC 901 (since 2015)**

Subproject A3  
"The market for services: Incentives, algorithms, implementation"

**Paderborn University**

### Fields of Interest

Competition theory and policy, health economics, personnel economics, games and information, contests and tournaments, evolutionary game theory, evolution and formation of preferences

### Personal

Place and Year of Birth	Witten, 1969
Citizenship	German
Languages	German (native), English (fluent), Norwegian (intermediate)
Family status	Married, 3 children

## Five Selected Publications<sup>1</sup>

Gu, Y., B. Hehenkamp, and W. Leininger, „Evolutionary Equilibrium in Stochastic Contests – Entry, Effort, and Overdissipation,” *Journal of Economic Behavior and Organization*, 164 (2019): 469-485.

Brosig-Koch, J., B. Hehenkamp, and J. Kokot, “The effects of competition on medical service provision,” *Health Economics*, 26(6) (2017): 6-20.

Gu, Yiquan and B. Hehenkamp, “Too much of a good thing - The inefficiency of market transparency,” *Journal of Institutional and Theoretical Economics (JITE)*, 170(2) (2014): 225-248.

Hehenkamp, B. and A. Wambach, “Survival at the center – The stability of minimum differentiation,” *Journal of Economic Behavior and Organization*, 76 (2010): 853-858.

Hehenkamp, B., “Sluggish Consumers – An Evolutionary Solution to the Bertrand Paradox,” *Games and Economic Behavior*, 40 (2002): 44-76.

## Previous Positions

2005-2012	Tenured assistant professor (Akad. Rat auf Lebenszeit), Faculty of Economics and Social Sciences, TU Dortmund University
2011/12	Interim professor at the Chair of Competition Theory and Policy (Prof. Dr. John Haisken-DeNew), Faculty of Economics, Ruhr-Universität Bochum
2006-11	Research Associate at Health Economics Bergen (HEB), University of Bergen, Norway
2008/09	Interim professor at the Chair of Experimental Economics (Prof. Dr. Axel Ockenfels), Faculty of Political Economy, University of Cologne
2002-2005	Assistant professor at the Chair of Economic Theory (Prof. W. Leininger, Ph.D.), University of Dortmund (“Wiss. Assistent”)
2004/05	Lectureship at Private Universität Witten/Herdecke (winter term)
	Lectureship at Private Universität Witten/Herdecke (summer term)
2002	Lectureship at Private Universität Witten/Herdecke
1997-2002	Lecturer at the Chair of Economic Theory (Prof. W. Leininger, Ph.D.), University of Dortmund („Wiss. Mitarbeiter“)
1997-99	Research Affiliate, Doctoral Programme „Allocation Theory, Economic Policy and Collective Decisions“, University of Dortmund
1996-97	Ph.D. student and scholarship, Doctoral Programme „Allocation Theory, Economic Policy and Collective Decisions“, University of Dortmund and Teaching assistant in Microeconomics, Chair of Economic Theory, University of Dortmund
1994-96	Teaching assistant in Microeconomics, Chair of Economic Theory, University of Dortmund
1991-92	Teaching assistant in Analysis (Mathematics), University of Dortmund

## Education

2007	Habilitation in Economics
2000	Ph.D. “with distinction”
1996	Diploma in Mathematical Economics (Wirtschaftsmathematik), University of Dortmund, finished June 1996 with grade 1.2 (on a scale from 1.0 to 5.0)
1990-96	Studies in Mathematics, Statistics, and Mathematical Economics, University of Dortmund
1988-90	Alternative service, old people’s home St. Joseph, Witten-Annen
1988	Abitur (Secondary School Examination), Albert-Martmöller-Gymnasium, Witten

<sup>1</sup> For a detailed list of publications and working papers, see my webpage at <https://go.upb.de/bh>.

## Research Visits, Grants and Awards

2015-2023	CRC 901 "On-The-Fly Computing," Subproject A3 "The market for services: Incentives, algorithms, implementation"
2016	Research Visits at University of Liverpool (Oct. + Nov.) and University of Oslo (Oct)
2015	Research Visit at University of Oslo
2014-16	DFG Research Project "Der Einfluss der Vergütung auf die Leistungserbringung im Gesundheitswesen: Eine experimentelle Analyse" (joint with J. Brosig-Koch)
2014	Research Visit at University of Oslo
2014	EON-Ruhr gas grant "Location choice and provider competition in mixed oligopolies" (joint with Oddvar M. Kaarbøe) by Norges Forskningsråd (Norwegian Research Council),
2009	Research Visit at University of Bergen (Feb.), EON-Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council)
2008	Research Visit at University of Bergen (Oct.), EON-Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council)
2007	Research Visit at University of Bergen (Feb.), EON-Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council)
2006	Research Visit at University of Bergen (Oct.), EON-Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council)
2005	Grant by Deutsche Bundesbank
2003	Research Visit at University of Bergen (Sept. + Oct.), Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council)
2002	Grant by Schweizerische Nationalbank
2001	Research Visit at University of Bergen (Sept. + Oct.), Ruhr gas grant by Norges Forskningsråd (Norwegian Research Council) and Grant by Deutsche Bundesbank
2000	Dissertation Prize of the University of Dortmund
1999	Grant by Deutsche Bundesbank
1996-97	Scholarship by Deutsche Forschungsgemeinschaft, Doctoral Programme "Allocation Theory, Economic Policy and Collective Decisions", University of Dortmund

## Referee Activities

American Economic Review, Australian Economics Papers, B.E. Journal of Economic Analysis and Policy, Complexity, Defence and Peace Economics, Dynamic Games and Applications, Eastern Economic Journal, Econometrica, Economic Theory, Economics E-Journal, Economics of Governance, European Journal of Health Economics, European Journal of Political Economy, Games, Games and Economic Behavior, German Economic Review, Gesellschaft für experimentelle Wirtschaftsforschung (GfeW), Health Economics, International Economic Review, International Game Theory Review, International Journal of Game Theory, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economics, Journal of Economics and Management Strategy, Journal of Evolutionary Economics, Journal of Health Economics, Journal of Institutional and Theoretical Economics (JITE), Journal of Mathematical Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, Mathematical Social Sciences, Perspektiven der Wirtschaftspolitik, Public Choice, Rand Journal of Economics, Review of Industrial Organization, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Spring Meeting of Young Economists, Theory and Decision, Verein für Socialpolitik (Annual Congress of the German Economic Association)

Deutsche Forschungsgemeinschaft (DFG), Deutscher Akademischer Austauschdienst (DAAD), Konrad-Adenauer-Stiftung, Studienstiftung des deutschen Volkes, Fritz-Thyssen-Stiftung, Volkswagenstiftung

## Administrative Experience

Member of the Senate (since 2014, Paderborn University)  
 Vice-Spokesman of the Senate (2015-2017, Paderborn University)  
 Department Chair (since 2019 and 2012-2014, Paderborn University)  
 Appointment committees (several, both internal and external)  
 Ph.D. examination board (Faculty level, 2002-2008, Dortmund)  
 Lecture hall coordination and room assignment (Faculty level, 2005-2008)  
 Habilitation committee Dr. Al-Laham (Faculty level)  
 Examination board, Mathematical Economics (Dortmund), Capacity board (Dortmund)  
 Senat (Dortmund), Student parliament (Dortmund), Student council mathematics (Dortmund)

## Ph. D. Students

- 2018 Vanessa Hilleringmann "*Corruption in the Health Care Sector – The Influence of Bribery and Relative Reciprocity on a Physician's Prescription Decision*" (Advisor)  
 Xing Wu "*Essays on Competition in Health Care Markets*" (Advisor)  
 Burkhard Wilmes "*Behavioral Compliance – Corporate Compliance meets Behavioral Economics*" (Member of the Thesis Committee)
- 2016 Eugen Dimant "*Economics of Corruption and Crime: An Interdisciplinary Approach to Behavioral Economics*" (Advisor)  
 Maximilian Drees "*Existence and Properties of Pure Nash Equilibria in Budget Games*" (Member of the Thesis Committee)  
 Jochen Manegold "*Competition in Markets with Intermediaries*" (Member of the Thesis Committee)  
 Anica Rose "*The Performance of Individuals, Teams, and Organizations: Empirical Evidence from the Field*" (Member of the Thesis Committee)  
 Konstantin Böddeker "*The Economic and Social Determinants of Employee Behavior: Evidence from Insider Econometrics Studies*" (Member of the Thesis Committee)
- 2015 Arne Büschemann "*Managerial and Organizational Efficiency – Applied Econometrics in Professional Team Sports*" (Member of the Thesis Committee)  
 Friedrich Stein "*Shift Work Design and Worker Absenteeism – Four Econometric Case Studies*" (Member of the Thesis Committee)
- 2014 Niels Röhl "*Cooperative and Strategic Games in Networks Economics*" (Member of the Thesis Committee)  
 André Kolle "*Gender and Ethnic Discrimination in Hiring – Evidence from Field Experiments in the German Labor Market*" (Member of the Thesis Committee)
- 2013 Michael Maihaus "*The Economics of Higher Education in Germany: Empirical Studies on Salary Expectations, Signaling, and Social Mobility*" (Member of the Thesis Committee)
- 2012 Björn Wallbrecht "*The Long-Term Performance of Professional Sports Clubs: An Organizational Ecology Perspective*" (Member of the Thesis Committee)  
 Linda Kurze "*Signaling, Screening and Self-Selection in Student Scholarship Applications – An Empirical Investigation of Stipend Awarding Decisions in Germany*" (Member of the Thesis Committee)
- Earlier Sina Risse "*On Negatively Interdependent Preferences in Rent-Seeking Contests*" (Member of the Thesis Committee)  
 Tobias Wenzel "*On Product Differentiation and Shopping Hours – Five Essays in Industrial Organization*" (Member of the Thesis Committee)  
 Ruslan Gurtoviy "*Four Essays on Deferred Compensation in Labor Contracts*"  
 Julia Angerhausen "*Evaluation Frequency in Employment Relationships*"  
 Frauke Eckermann "*Efficient Enforcement of Truth-Telling in the Grandfathering Process of an Emissions Trading Scheme*" (Member of the Thesis Committee)

## Teaching Experience

### Preparatory level

- Mathematical Economics (250)\*

### Bachelor level

- Microeconomics (800)
- Industrial Organization (60)
- Competition Policy (80)
- Institutional Economics and Economic Policy (40)
- Economics of Information (30)
- Mathematical Economics (500), Experiments with Economic Principles (250), Health Economics (80), Industrial Organization and Competition (260), Game Theory (100)

### Master level

- Privacy and Competition Policy in the Era of Big Data (25)
- An Experimental Analysis of Contest Behavior (25)
- Contests and Innovation (100)
- Topics in Competition Policy (80)
- Cases in Competition Policy (25)
- Behavioral Economics (25)
- Experiments in Behavioral Economics (25)
- Experiments in Behavioral Ethics (25)
- Economics of Corruption (25)
- Cases in Corruption (25)
- Health Economics – An International and Institutional Perspective (25)
- New Perspectives in Microeconomics – Behavior, Institutions, and Evolution (25)
- Economics of Sports (25)
- Network Economics (25)
- Economics of Fair Division (25)
- Economics of (Organized) Crime (25)
- Strategic Conflict Management in Organizations (25)
- Microeconomics of Banking (20)
- Games and Strategies – An Introduction to Game Theory (25)
- Game Theory in Practice – Potentials and Limitations (15)
- Introduction to Game Theory with Economic Case Studies (25)
- How to Price – A Guide to Pricing Techniques and Yield Management (25)
- Game Theory (40), Bargaining Theory and Mechanism Design (15), Industrial Organization (30), Economics of Information (15), Price and Allocation Theory (80), Experimental Economics (65), Selected Topics in Experimental Economics (25), Applied Health Economics (50)

### Ph.D. level

- Microeconomics (10)
- Game Theory (10)
- Evolutionary Game Theory (10), Economic Applications of Markov Chains (5), Stochastic Games (5), Bargaining Theory and Mechanism Design (10), Experimental Economics (65), Selected Topics in Experimental Economics (25)

\*Numbers in parentheses indicate the average number of students.

**Miscellaneous**

Secretary of the Spring Meeting of Young Economists 1997-2002

**References**

Prof. Wolfgang Leininger, Ph.D.  
Chair of Microeconomic Theory  
Faculty of Economics & Social Sciences  
Universität Dortmund  
44221 Dortmund  
Germany  
[Wolfgang.Leininger@udo.edu](mailto:Wolfgang.Leininger@udo.edu)

Prof. Oddvar M. Kaarbøe  
Institutt for økonomi  
Universitetet i Bergen  
Postboks 7802  
5020 Bergen  
Norway  
[Oddvar.Kaarboe@econ.uib.no](mailto:Oddvar.Kaarboe@econ.uib.no)

Prof. Jan Erik Askildsen  
Institutt for økonomi  
Universitetet i Bergen  
Postboks 7802  
5020 Bergen  
Norway  
[Jan.Askildsen@uni.no](mailto:Jan.Askildsen@uni.no)