

## Business Development Internship

Syneidis is a growing cybersecurity Startup based in Barcelona, Spain. We are developing a web app and mobile app that offers an easy-to-use solution to store and share information securely, for corporate and personal purposes. We are currently offering internship positions to students who are interested in the area of Marketing and Sales. They will have the opportunity to support the planning and implementation of sales strategies.

Tasks would be:

- Creating database of B2B leads (using our CRM)
- Inbound and Outbound calls of client leads, and arranging personalized video demos.
- Support in the planning and execution of customer loyalty campaigns.
- Support in email marketing actions, associated with commercial actions.
- Metrics Analysis (KPIs) of the commercial actions developed.

Desired Skills:

- Fluency in English and German. Knowledge of other languages is a plus.
- Previous experience in direct sales, telemarketing, online marketing or business development
- Previous experience in a commercial environment and/or dealing with clients
- Support in the planning of the sales actions for B2B sector.

What we offer:

- Young and dynamic work environment.
- Incorporation into an interesting and growing startup environment.
- Professional growth
- Flexible schedule according to the studies you are doing
- Financial assistance is offered according to the student profile to help with accommodation.

If you want to be part of this exciting project and learn with us, send us your resume to:



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Business Development

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