

## Inaugural Workshop

### “Laboratory Experiments in Quantitative Corporate Governance Research”

April 23 -24, 2009

Paderborn, Room E5.333

Organizers: René Fahr, University of Paderborn & Bernd Irlenbusch, London School of Economics

## Program

*Presentation 30 minutes ++ Discussion 15 minutes*

Kindly supported by



**Fritz Thyssen Stiftung**  
FÜR WISSENSCHAFTSFÖRDERUNG

**Wednesday, April 22**

**20:30**                      **Informal get together**  
**Place to be announced**

**Thursday, April 23**

**11:00 – 11:15**                      **Welcome Addresses by the President of the University, Nikolaus Risch,**  
**and the Dean of the Faculty of Economics and Business Administration, Peter F.E. Sloane**

**11:15 – 12:00**                      **Matthias Sutter** (University of Innsbruck) and Simon Czermak (University of Innsbruck) and Francesco Feri (University of Innsbruck)  
"How strategic thinking is influenced by age and team decision making"

**12:00 – 12:45**                      **Petra Nieken** (University of Bonn) and Matthias Kräkel (University of Bonn), Judith Przemeczek (University of Bonn)  
"Risk Taking in Winner-Take-All Competition"

**12:45 – 13:45**                      **Lunch Break**

**13:45 – 14:35**                      **Dorothea Kübler** (Technical University of Berlin) and Ingolf Dittmann (University Rotterdam), Ernst Maug (University of Mannheim), Lydia Mechtenberg (Technical University of Berlin)  
"Why Votes Have a Value"  
Discussant: **Elmar Janssen** (University of Paderborn)

**14:35 – 15:20**                      **Sebastian Kube** (University of Bonn, Max Planck Institute for Research on Collective Goods)  
"A behavioral approach to electoral competition and campaigns"

**15:20 – 15:45**                      **Coffee Break**

- 15:45 – 16:30**                    **Martin Kocher** (University of Munich) and Ganna Pogrebna (HU Berlin), Matthias Sutter (University of Innsbruck)  
"Other regarding preferences and leadership styles"
- 16:30 – 17:15**                    **Joep Sonnemans** (University of Amsterdam)  
"Social Comparison and Risky Choices"
- 17:15 – 18:15**                    **Break**
- 18:15**  
**Lecture Hall H3**                    **Welcome Address by the Dean of the Faculty of Economics and Business Administration Peter F.E. Sloane, Chairman of the "Paderborner Hochschulkreis e.V." (PHK)**
- 18:25**                                **Keynote: Simon Gächter** (University of Nottingham)  
"Leistungsanreize und freiwillige Kooperation"  
**Followed by a reception in front of room H5.221 and the opportunity to visit the BaER Lab (*This event is sponsored by the Paderborner Hochschulkreis e. V (PHK)*)**
- 20:30**                                **Conference Dinner at Hotel "Campus Lounge"**

**Friday, April 24**

- 09:10 – 09:15**                      **Welcome**
- 09:15 – 10:00**                      **Abdolkarim Sadrieh** (University of Magdeburg) and Fan Wu (University of Magdeburg), Birgitta Wolff (University of Magdeburg)  
“Cultural Affinity in International Joint Ventures  
- An Experimental Study”
- 10:00 – 10:45**                      **Heike Hennig-Schmidt** (University of Bonn) and Reinhard Selten (University of Bonn), Gari Walkowitz (University of Bonn), Eyal Winter (University of Jerusalem)  
“Actions and beliefs in an intercultural trust game involving Germans Israelis and Palestinians”
- 10:45 – 11:00**                      **Coffee Break**
- 11:00– 11:45**                      **Bernd Irlenbusch** (London School of Economics) and René Fahr (University of Paderborn)  
“Who follows the crowd – Groups or Individuals?”
- 11:45 – 12:30**                      **Michael Kosfeld** (University of Frankfurt a.M.)  
„Trust and Incentives with Motivated Agents“
- 12:30 – 13:30**                      **Lunch Break**
- 13:30 – 14:15**                      **Christine Harbring** (University of Cologne) and Dirk Sliwka (University of Cologne), Johannes Berger (University of Cologne)  
„Performance Appraisals and the Impact of Forced Distribution Systems“
- 14:15 – 15:00**                      **Dirk Sliwka** (University of Cologne) and Bernd Irlenbusch (London School of Economics)  
"Goals and Incentives"
- 15:00 –**                                **Closing**