Introduction

M. Sc. International Economics and Management

Prof. Dr. Stefan Jungblut

Paderborn, April 18, 2017
Introduction MSc IEM

Content

• Contact and Webpages
• Departments and Chairs
• Module Selection, Registration and Examination
• Study Program
• Majors and Career Opportunities
• Specialization: Asia

The presentation slides will be available online (webpage MSc IEM).
Contact and Webpages
Contact

**Prof. Dr. Stefan Jungblut**

Program Coordinator Master International Economics and Management

Room: Q4.337

Phone: 60 2112

Email: msc-iem@campus.upb.de

Office Hours: Mo, 15:00-16:00h

Office hour by students for students:

Mo, 11:00-12:00h

Room: Q4.334
Contact (Additional)

N. N.
Office for International Affairs (international@campus.upb.de)
- advice and support for international students at Faculty
- Office hour: tba, Q0.319

Dr. Margarete Redlin
Deputy Coordinator MSc IEM (margarete.redlin@upb.de)
- course management Transition BA for MSc IEM students
- Program management
Introduction MSc IEM

Webpage of the Study Program – Prospective Students

http://wiwi.uni-paderborn.de/en/studium/studienangebot/master/msc-iem/

- general information about study program
- information about upcoming and proposed changes
Introduction MSc IEM

Webpage of the Study Program - Students

http://wiwi.uni-paderborn.de/en/studium/studienangebot/master/msc-iem/aktuelles/

- recent information and announcements
- study program and modules
- job opportunities, …
Study Program
Introduction MSc IEM

Course Elements

- 4 semester program
  - academic year begins in the winter semester
  - beginning in winter and summer semester possible

- Total of 120 ECTS, per semester 30 ECTS
  - 20 ECTS Mandatory Modules (per 10 ECTS)
    - W4441 Methods of Economic Analyses (10 ECTS)
    - W4479 Econometrics (10 ECTS)
  - 80 ECTS Elective Modules
    - 40 ECTS Economics
    - 20 ECTS Management
    - 20 ECTS General Elective
      (Faculty of Business Administration and Economics)
  - 20 ECTS Master Thesis
Study Plan Master International Economics and Management

<table>
<thead>
<tr>
<th>Phase</th>
<th>Sem.</th>
<th>Module</th>
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<tbody>
<tr>
<td>Master-Phase</td>
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<td>3.</td>
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<td>4.</td>
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<td>General-Elective (10)</td>
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</table>
Departments and Chairs
### Research and Teaching Units / Faculty Webpage

**STUDIES**

1. MANAGEMENT
   - About Department 1
   - Prof. Dr. Eggert
   - Prof. Dr. Fahr
   - Prof. Dr. Frick
   - Prof. Dr. Kast
   - Prof. Dr. Prof. E.H. Dr. h.c. mult. Rosenthal
   - Prof. Dr. Schmedt
   - Prof. Dr. Schneider
   - Prof. Dr. Württemberg
   - Former Professors

2. TAXATION, ACCOUNTING AND FINANCE
   - About Department 2
   - Prof. Dr. Betz
   - Prof. Dr. Eberth
   - Prof. Dr. Kosi
   - Prof. Dr. Müller
   - Prof. Dr. Schiller
   - Prof. Dr. Sievers
   - Prof. Dr. Sureth-Sloane
   - Prof. Dr. Uhde
   - Prof. Dr. Werner
   - Former Professors

3. BUSINESS INFORMATION SYSTEMS
   - About Department 3
   - Prof. Dr. Beverungen
   - Prof. Dr. Dangelmaier
   - Jun.-Prof. Dr. Gerber
   - Jun.-Prof. Dr. Kronh-Grimberghe
   - Prof. Dr. Kundisch
   - Prof. Dr. Sahl
   - Jun.-Prof. Dr. Tierney
   - Former Professors

4. ECONOMICS
   - About Department 4
   - Prof. Dr. Gilroy
   - Prof. Dr. Gries
   - Prof. Dr. Haake
   - Prof. Dr. Heinenkamp
   - Prof. Dr. Jungblut
   - Prof. Dr. Schmitz
   - Former Professors

5. BUSINESS AND HUMAN RESOURCE
   - About Department 5
   - Prof. Dr. Beutner
   - Prof. Dr. Kimmelmann
   - Prof. Dr. Kremer
   - Prof. Dr. Sloane
   - Former Professors

6. LAW
   - About Department 6
   - Prof. Dr. Kruphohe
   - Prof. Dr. S. Müller
   - Former Professors

**FACULTY**

- DEPARTMENTS
Module Selection, Registration and Examination
## Courses Available in English

- Webpage of the study program

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<tr>
<th>Section</th>
<th>Action</th>
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<td>Admission Requirements</td>
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<td>Application Information</td>
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<td>Career Profiles</td>
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<td>Study Specials</td>
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<tr>
<td>Student Statements and FAQ</td>
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<td>Introductory Session and Modules</td>
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</tbody>
</table>

The slides of the introduction to the MSc International Economics and Management in summer term 2017 is downloadable [here](#) and for international students [here](#).

Modules taught in English are listed here: **Summer Semester 2017** and **Winter Semester 2017/18**. The complete list of modules (including those taught in German) is available in the [module catalogue](#) and allows for a classification by field of study. Detailed information about each module’s content can be found at the University’s webpage using the corresponding module number or in the [module handbook](#), respectively.
## Courses Available in English: Summer Semester 2017

### MSc IEM: Courses Available in English - Summer Semester 2017

28.02.2017

<table>
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<tr>
<th>Course no.</th>
<th>Module</th>
<th>ECTS</th>
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<tr>
<td>M.184.4132</td>
<td>The Economics of Individual Behavior in Organizations</td>
<td>5,0 ECTS</td>
<td>Prof. Dr. Frick</td>
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<tr>
<td>M.184.4133</td>
<td>The Economics of Individual Behavior in Organizations II</td>
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<tr>
<td>M.184.4149</td>
<td>Spirituality &amp; Management</td>
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<tr>
<td>M.184.4172</td>
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<tr>
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<td>Master seminar in Finance</td>
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<tr>
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<td>IT Solutions for Production Planning</td>
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<tr>
<td>M.184.4345</td>
<td>Advanced Information Technology in Business</td>
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<td>Metaheuristics</td>
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<td>Jun.-Prof. Dr. Tierney</td>
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<td>Games and Networks</td>
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<td>M.184.4487</td>
<td>Auctions, Incentives, Matchings</td>
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<td>Prof. Dr. Schmitz</td>
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### Courses Available in English: Winter Semester 2017/18

<table>
<thead>
<tr>
<th>Course no.</th>
<th>Module</th>
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<tbody>
<tr>
<td>M.184.4114</td>
<td>Relationship Driven Selling: Theory &amp; Practice</td>
<td>5.0 ECTS</td>
<td>Prof. Dr. Eggert</td>
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<td>M.184.4115</td>
<td>Value-Based Marketing: Understanding and Communicating Customer Value</td>
<td>5.0 ECTS</td>
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<td>M.184.4136</td>
<td>Applied Research Management</td>
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<tr>
<td>M.184.4137</td>
<td>Applied Organizational Economics: Theory and Empirical Evidence</td>
<td>10.0 ECTS</td>
<td>Prof. Dr. Frick</td>
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<td>M.184.4138</td>
<td>Advanced Negotiations and Dispute Resolution</td>
<td>5.0 ECTS</td>
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<td>Prof. Dr. Schneider</td>
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<td>M.184.4247</td>
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<td>M.184.4494</td>
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Module Catalogue

http://wiwi.uni-paderborn.de/en/studium/orga/module/modulkatalog/

The module catalogue

Please select your study program and the concerning semester in order to view the list of modules, which you can choose and register for. Especially, exchange students can choose “Courses in English available for exchange students.”

The peculiarities of mandatory and “freespace” modules are covered in the particular study program and the examination regulation (only applicable for degree seeking students). The module catalogue is only valid for that particular academic year.

Modulkataloge

**Module Catalogue**

### Module M.184.4412 Global Growth and Development - Perspectives of Global Regions

**Teaching Language:** English

<table>
<thead>
<tr>
<th>Instructor (Coordinator):</th>
<th>Prof. Dr. Gries, Thomas</th>
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<tbody>
<tr>
<td>Lehr- und Forschungseinheit (Teaching Unit):</td>
<td>K.184.44121 Global Growth and Development - Perspectives of Global Regions</td>
</tr>
<tr>
<td>Information (Contact):</td>
<td>Gries, Thomas (<a href="mailto:thomas.gries@uni-paderborn.de">thomas.gries@uni-paderborn.de</a>)</td>
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<tr>
<td>Credit ECTS:</td>
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</tr>
<tr>
<td>Semester (Semester):</td>
<td>Sommersemester (summer semester)</td>
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**Description:**

The course gives an overview of modern growth and development economics. Starting with empirical facts of growth and development, several approaches of growth and development are introduced. Apart from the mechanics of traditional and recent growth theory, the main challenges of development are discussed and analysed. Especially the issue of openness and growth and development is in the focus of the discussion.

The students are introduced to empirical methods and apply them to economic questions.

*For more information please visit our homepage.*

**Course Components (Courses - Module Elements):**

- **W4412-1 Lecture on growth and development theory (30 h Kontaktzeit, 60 h Selbststudium)**
- **W4412-2 Lecture and exercise on empirical methods and applications (30 h Kontaktzeit, 60 h Selbststudium)**
- **W4412-3 Project (30 h Kontaktzeit, 60 h Selbststudium)**

**Prerequisites:**

The following modules are prerequisites:

- M 184.1471 Grundzüge der Statistik
- M 184.1472 Grundzüge der Statistik II
- M 184.4476 Ökonometrie
### Modules in Economics SoSe 2017

<table>
<thead>
<tr>
<th>Montag</th>
<th>Dienstag</th>
<th>Mittwoch</th>
<th>Donnerstag</th>
<th>Freitag</th>
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<td>7.30 - 9.00 Uhr</td>
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<tr>
<td>W4419 - Microeconometrics (Vorlesung) (Schmitz)</td>
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<td>W4412 - Global Growth and Development (Vorlesung) (Gries)</td>
<td>W4421-02 - Advanced International Labour Economics (Gilroy)</td>
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<td>9.00 - 11.00 Uhr</td>
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<tr>
<td>W4419 - Microeconometrics (Übung) (Schmitz)</td>
<td>W4412 - Global Growth and Development (Vorlesung) (Gries)</td>
<td>W4411 International Finance - Vorlesung (Gries)</td>
<td>W4426 Advanced Macroeconomics - Vorlesung (Gilroy)</td>
<td>W4416 Environmental Economics - Vorlesung (Gries)</td>
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<td>11.00 - 13.00 Uhr</td>
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<td>W4414 Ausgewählte Themenbereiche der VWL - Vorlesung (DE) (Jungblut)</td>
<td>W4416 Environmental Economics (Gries)</td>
<td>W4411 International Finance - Vorlesung (Gries)</td>
<td>W4426 Advanced Macroeconomics - Übung (Seiler)</td>
<td>W4441 Methods of Economic Analyses - Vorlesung (Haake)</td>
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<td>13.00 bis 14.00 Uhr</td>
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<td>14.00 bis 16.00 Uhr</td>
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<td>16.00 bis 18.00 Uhr</td>
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<td>W4460 - Seminar Microeconometrics (Schmitz)</td>
<td>W4490 - Topics in Competition Policy (Hehenkamp, Übung)</td>
<td>W4490 - Topics in Competition Policy (Hehenkamp, Vorlesung)</td>
<td>W4491 - Cases in Competition Policy (Hehenkamp)</td>
<td>W4416 Environmental Economics (Gries)</td>
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<td>18.00 bis 20.00 Uhr</td>
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Registration

To register for a module you have to access the campus management system PAUL (https://paul.uni-paderborn.de)

- PAUL contains the whole electronic course catalogue of the Paderborn University, grouped according to semesters and faculties.
- PAUL also includes course schedules, a personal calendar and a mailing system.
- An IMT account is required to login (IMT username and password)!
- Enrollment for courses in PAUL possible from **10.04. – 28.04.2017** (second registration phase)
Examination

- Registration for exams
  - Registration in PAUL is necessary

  **No registration in PAUL = no examination**

  - (second) Registration phase 10.04. – 28.04.2017
  - Registration in PAUL is limited to max 45 ECTS
  - Module selection has to conform to study plan
Examination

- Deregistration from exam:
  - Until one week before first assessment (at the latest)
    - (until April 28 in PAUL; afterwards: PAUL and examination office (Jens Eichler; C.2.322))
  - Special case: illness – doctor’s statement required for that day
  - Absent without permission: exam not passed

- Exam:
  - Passed with (not less than) grade 4.0
  - Not passed: **Only one retrial!** (Except general elective modules: 2 retrials)
    - Alternative solution: different / new module selection
Examination

• Lecture Period
  – April 18th, 2017 – July 28th, 2017

• Midterm Period
  – After second registration phase ended

• Final Exam Period:
  – Beginning July 28th, 2017
Examination – major facts

• Examination
  – Midterms may take place after the registration period
  – Final exams start after the lecture period
  – Deregistration until 1 week before **first** assessment (at the latest)
  – No repetition of module examinations in the same semester
    
    New registration is necessary (following semester)
  – Only one retrial! **Exams not passed twice = end of study!**
    • Particular precaution: Compulsory Modules (W4441 and W4479)
  – Examination and deregistration dates are published at the faculty`s web page
    • [https://wiwi.uni-paderborn.de/studium/orga/pruefungstermine/](https://wiwi.uni-paderborn.de/studium/orga/pruefungstermine/)
Additional Resources

After using the module manual and PAUL to select and register for courses, additional resources may be needed to access module related information and materials. Most important are:

**PANDA**

https://panda.uni-paderborn.de

**koaLA**

http://koala.upb.de

**Moodle**

https://moodle-econ.uni-paderborn.de

**eSeminarapparate (electronic libraries)**

https://semapp.ub.uni-paderborn.de/semester
Majors and Career Opportunities
Career Profiles

1. Focus „International Management“:
   - Middle and senior management positions in international companies; positions with strategic areas of responsibility

2. Focus „International Organization“
   - E.g. positions at the IMF, OECD, World Bank, UN, national and international agencies, ministries, central banks, EU, ...

3. Focus „NGO“

4. Focus „Research“:
   - Positions in research institutes, national and international organizations, central banks, ...

- Specialization “Asia”
  - ASBE-program
Specialization: Asia
Double Master Program Tohoku (DMP Tohoku)

go.upb.de/dmpout

- Next application deadline: **October 2017**
- Detailed information will be given in an information session (**October 2017**)
Introduction MSc IEM

Double Master Program Tohoku (DMP Tohoku)

MSc IEM

GPEM
ASBE Program

- International study program with focus on Asia
- 40 ECTS in modules ASBE (I) – ASBE (IV)
- 3 terms, therein one abroad (20 ECTS)
- Scholarships partly available (Oita, Tongji, BIT)
- Release from tuition fees
- Financed language courses

- All modules can be fully credited in M. Sc. IEM
Groups and Activities
International Forum Economics and Management

WINTER TERM 2016/2017

We have social meetings as well as meetings with economic discussions. Additionally, we offer a monthly lunch.

Meetings take place during the semester Thursdays either at lunch time or in the evening.

<table>
<thead>
<tr>
<th>DATE</th>
<th>ACTIVITY</th>
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<tbody>
<tr>
<td>Thu, 20th</td>
<td>October (1-2pm): Welcome Meeting (Room Q3.245)</td>
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<tr>
<td>Thu, 27th</td>
<td>October (1-2pm): Lunch (Meeting Point: Service Center at 12:55)</td>
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<tr>
<td>Wed, 2nd</td>
<td>November (daytrip): Historical Place (Landschaftspark Duisburg)</td>
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<tr>
<td>Thu, 10th</td>
<td>November (1-2pm): Guest speaker I (Room 016)</td>
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<tr>
<td>Tue, 17th</td>
<td>November (from 6 pm): International Cooking Night – Movie Night</td>
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<tr>
<td>Thu, 24th</td>
<td>November (1-2pm): Lunch (Meeting Point: Service Center at 12:55)</td>
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<tr>
<td>Thu, 1st</td>
<td>December (1-2pm): Guest speaker II (Room 016)</td>
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<tr>
<td>Thu, 8th</td>
<td>December (from 6pm): Ice Skating</td>
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<tr>
<td>Thu, 15th</td>
<td>December (daytrip): Company Visit</td>
</tr>
<tr>
<td>Thu, 22nd</td>
<td>December (from 6pm): Christmas Market</td>
</tr>
<tr>
<td>Thu, 12th</td>
<td>January (1-2pm): Lunch (Meeting Point: Service Center at 12:55)</td>
</tr>
</tbody>
</table>

For more information please contact us ifem@campus.uni-paderborn.de

International Forum

We invite you
- international and national students from 'Master in International Economics and Management' -
to join our society.

We...
...get in touch with international and national students from the Economics department
...use the English language in a social context.
...deal with the topic of internationalisation.
International Forum Economics and Management

Who we are:

- Students of MSc IEM

Which persons do we address:

- Current and international students of master courses, primarily MSc IEM

What is our aim:

- getting in touch with students and professors of different nationalities
  (“Internationalization at home”)
- advancing academically and enjoying joint social activities
International Forum Economics and Management

Contact

Nicolas PLANTE (Speaker)

Lara Sophie BRENNECKE (Vice-Speaker)

E-Mail: ifem@campus.uni-paderborn.de

koaLA: login (IMT) to https://koala.uni-paderborn.de > Groups > IFEM

request password via E-Mail

Web: go to MSc IEM page > ‘über den Studiengang’ > IFEM

https://wiwi.uni-paderborn.de/studium/studienangebot/master/msc-iem/ueber-den-studiengang/ifem/
Internationalization at home

Globalisation increasingly expects students to have experience of internationalization as part of their academic studies or in a work context. Even without spending time abroad you can gain such crucial experiences while studying at our Faculty simply by taking part in, for example:

- English-taught courses or presentations
- Courses or presentations made by international visiting scholars
- Buddy-program
- Tandem (one-to-one) language exchanges
- Mentoring an international student
- Participating in the social programs of the IT Management Summer School
- Thematic social events organised by international student groups
- The University's International Week
- Participating in excursions organised for international students
- Meetings with the Faculty's Visiting Scholars
- Meetings of international students, e.g. the International Forum Economics and Management (IFEM)
- etc
# Schedule of International Student Forum (Summer Term 2017)

<table>
<thead>
<tr>
<th>Date</th>
<th>Name</th>
<th>Kind of activity</th>
<th>Venue</th>
<th>Additional information</th>
</tr>
</thead>
<tbody>
<tr>
<td>April, 18</td>
<td>Introducing IFEM to the new Master students</td>
<td>-</td>
<td>Paderborn University</td>
<td>tba</td>
</tr>
<tr>
<td>April, 20</td>
<td>Welcome Meeting</td>
<td>-</td>
<td>Paderborn University</td>
<td>Q1.101, 1pm-2pm</td>
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<tr>
<td>April, 27</td>
<td>Lunch</td>
<td>-</td>
<td>Paderborn University</td>
<td>Meeting Point: Service Center 12:55pm</td>
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<tr>
<td>May, 4</td>
<td>Heinz Nixdorf Museum</td>
<td>Social</td>
<td>tba</td>
<td>afternoon</td>
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<tr>
<td>May, 11</td>
<td>Guest speaker I</td>
<td>Academic</td>
<td>Paderborn University</td>
<td>tba</td>
</tr>
<tr>
<td>May, 18</td>
<td>Lunch</td>
<td>-</td>
<td>Paderborn University</td>
<td>Meeting Point: Service Center 12:55pm</td>
</tr>
<tr>
<td>May, 24</td>
<td>International Cooking and Movie Night</td>
<td>Social</td>
<td>Paderborn University</td>
<td>from 6pm</td>
</tr>
<tr>
<td>June, 8</td>
<td>Company Visit</td>
<td>Academic</td>
<td>tba</td>
<td>daytrip</td>
</tr>
<tr>
<td>June, 22</td>
<td>Historical Place (Detmold)</td>
<td>Social</td>
<td>tba</td>
<td>daytrip</td>
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</tbody>
</table>
Fachschaftsrat Wirtschaftswissenschaften

Skriptenzirkel

Im Skriptenzirkel findet Ihr eine Sammlung von Klausuren sowie Skripten aus Assessment-, Profilierungsphase und dem Masterstudium.

Zu den u.a. Zeilen sind Natascha, Daniel, Sarah oder Phil für euch da!

Unser Bestand kann immer mal variieren, unseren „Bestandsstand“ findet Ihr weiter unten in einem PDF zusammengefasst.

Der Skriptenzirkel befindet sich in Q9.413 (Karle)

Öffnungszeiten unseres Skriptenzirkels:
- Mo: 13:00 bis 14:00 Uhr
- Di: 13:00 bis 14:00 Uhr
- Mi: 13:00 bis 14:00 Uhr
- Do: 13:00 bis 14:00 Uhr
- geöffnet ab der zweiten Vorlesungswoche und zusätzlich in der ersten vorlesungsfreien Woche

Downloads:
- Bestandsliste Skriptenzirkel 25.10.2016
- Hinweise Stand 25.10.2016
Thank you for listening and have a good start!